

Finance and Budget Committee

Meeting date: September 3, 2025

Agenda Item #: 6

Discussion of a resolution authorizing the Executive Director to negotiate and execute a contract with Colorado Statewide Sheet Metal Workers' Joint Apprenticeship and Training Committee to deliver a series of HVAC & heat pump trainings to young adults for the building decarbonization program in an amount not to exceed \$900,000 through October 16, 2027.

Agenda item type: Action item

Summary

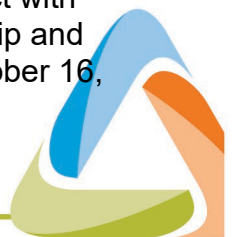
A request to authorize the Executive Director to negotiate and execute a contract with the Colorado Statewide Sheet Metal Workers' Joint Apprenticeship and Training Committee (JATC) to deliver a series of HVAC & heat pump trainings to young adults for the building decarbonization program. As more HVAC technicians age out of the workforce, it is essential to create more pathways for young adults (aged 18-24) to enter the trades. The JATC is made up of the Sheet Metal Workers' Local Union (SMART Local 9) and the Sheet Metal and Air Conditioning Contractors' National Association (SMACNA). JATC will deliver a series of 11 training cohorts, which will equip 150 young adults with credentials and certifications required to enter the HVAC workforce.

Background

In July 2025, DRCOG released a Request for Proposals (RFP) to solicit services from organizations qualified and experienced in workforce development, working with young adults, and federal grant compliance. The purpose of this RFP was to not only address the growing labor gap, but to increase access to good, stable careers in HVAC for young adults. JATC has over 25 years of experience delivering apprenticeships to young adults in the HVAC industry. Not only that, but SMACNA's network of vetted and union contractors will be a clear career destination for all graduates of the existing training program.

DRCOG received four proposals in response to the RFP that were reviewed and evaluated by a selection panel. The panel included subject matter experts from DRCOG's Building Decarbonization Team and Administration and Finance Division. The review panel decided to interview the top two proposals and ultimately decided that the JATC had the subject matter expertise, industry contractors, and qualified partners to execute the scope of the contract. JATC has over 25 years of experience delivering apprenticeships to young adults in the HVAC industry. Not only that, but SMACNA's network of vetted and union contractors will be a clear career destination for all graduates of the existing training program.

Based on the selection panel's evaluation, DRCOG staff recommend that the Finance and Budget Committee authorize the Executive Director to negotiate and execute a contract with the preferred consultant, Colorado Statewide Sheet Metal Workers' Joint Apprenticeship and Training Committee. The total contract amount is not to exceed \$900,000 through October 16, 2027.



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The contract for this work will be funded through the Environmental Protection Agency Climate Pollution Reduction Grant.

Action by others

None

Previous discussion/action

None

Recommendation

Move to adopt a resolution authorizing the Executive Director to negotiate and execute a contract with Colorado Statewide Sheet Metal Workers' Joint Apprenticeship and Training Committee to deliver a series of HVAC & heat pump trainings to young adults for the building decarbonization program in an amount not to exceed \$900,000 through October 16, 2027.

Attachment

Draft resolution

For more information

If you need additional information, please contact Douglas W. Rex, Executive Director, at 303-480-6701; or Clay McCombe, Program Manager (Workforce & Industry Development), at 303-350-5464 or cmccombe@drcog.org

