

Finance and Budget Committee

Meeting date: November 5, 2025

Agenda Item #: 4

Discussion of a resolution authorizing the Executive Director to negotiate and execute a contract with The Sanborn Map Company, Inc. (Sanborn) in an amount approximately \$690,000 and Nearmap in an amount approximately \$475,000 each for two-year terms for 2026 and 2027 aerial imagery and related products and services.

Agenda item type: Action item

Summary

This action is related to upcoming data acquisition projects for aerial imagery and related products and services. We are requesting that the Committee allow DRCOG to enter into contracts to procure products and services on behalf of member governments and local partners in support of local and regional decision-making.

Background

DRCOG has been facilitating regional data acquisition projects on behalf of member governments and regional partners since 2002. These parties requested that DRCOG coordinate the acquisition of imagery and related products during the 2026/2027 project cycle. To accommodate this effort, DRCOG has pursued the following actions.

- determined that Sanborn and Nearmap (both selected through a competitive RFP process in 2021), are eligible for contract renewal based on satisfactory performance.
- provided customized cost quotes to potential partners in June & July 2025 to coincide with the beginning of their annual budget processes.
- began collecting partner funding commitments in October 2025.

Sanborn has served as DRCOG's aerial imagery acquisition vendor since 2016.

Sanborn provides a custom imagery product that is acquired and processed to our specifications once every project cycle. DRCOG staff recommends negotiating and executing a new contract with Sanborn in an amount approximately \$690,000.

In addition to imagery captured every two years, a subset of DRCOG's partners also require data captured and delivered more frequently. Nearmap provides imagery and related products and services twice a year as an off-the-shelf, supplemental solution. As part of the 2026/2027 imagery cycle, DRCOG staff further recommends negotiating and executing a contract with Nearmap in an amount approximately \$475,000.

The procurement of imagery and related products and services will be funded by project partners, including member governments and regional, public entities like water utilities and RTD.



Action by others

None

Previous discussion/action

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Recommendation

Move to adopt a resolution authorizing the Executive Director to negotiate and execute a contract with The Sanborn Map Company, Inc. (Sanborn) in an amount approximately \$690,000 and Nearmap in an amount approximately \$475,000 each for two-year terms for 2026 and 2027 aerial imagery and related products and services.

Attachment

Draft resolution

For more information

For more information If you need additional information, please contact Douglas W. Rex, Executive Director, at 303- 480-6701; or Josh Pendleton, Geographic Information Systems Specialist, Regional Planning and Development, at 303-480-6784 or jpendleton@drcog.org.

