

Finance and Budget Committee

Meeting date: July 2, 2025

Agenda Item #: 2 – B

Resolution authorizing the Executive Director to negotiate and execute an agreement with Brite Systems, Inc. to provide enhancements to ASPIRE for the period beginning July 1, 2025 and ending June 30, 2026 in an amount not to exceed \$100,000.

Agenda item type: Consent agenda

Summary

DRCOG contracted with Brite Systems, Inc. to develop and enhance a Salesforce platform for the Area Agency on Aging called ASPIRE. DRCOG keeps Brite Systems on contract to help make necessary enhancements to the system each year.

Background

In 2022, the Area Agency on Aging switched to a Salesforce platform to track services provided to clients in the region. DRCOG's Salesforce system, ASPIRE, was customized by Brite System, Inc. after DRCOG went out to bid for a new system to help streamline data collection and enhance reporting capabilities. ASPIRE is used by most programs in the AAA to collect necessary data for reporting to funders of the AAA services. As regulations change, DRCOG needs to continuously update this system to ensure that we are collecting the appropriate data to meet the requirements of our funding. DRCOG has continued to work with Brie Systems, Inc on enhancements to the system that go beyond the bug fixes that are covered in the license fees, as well as those enhancements that require more technical expertise than DRCOG has on staff. Brite Systems having developed the system has a unique knowledge that allows them to make enhancements to the system quickly and efficiently. This contract is structured at an hourly rate of \$125 per hour and DRCOG when enhancements are needed works with Brite to get a quote for a scope of work before issuing a task order to begin work. DRCOG has budgeted \$100,000 to this contract this year, as the \$60,000 budget last year was not sufficient to cover the needs of all enhancements needed.

Action by others

None

Previous discussion/action

None

Recommendation

Move to adopt a resolution authorizing the Executive Director to negotiate and execute an agreement with Brite Systems, Inc. to provide enhancements to ASPIRE for the period beginning July 1, 2025 and ending June 30, 2026 in an amount not to exceed \$100,000.



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Attachment

Draft resolution

For more information

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